

Oculus Labs



Client Need

Oculus Labs protects computer screens against eavesdropping. This major advance in information security enables the government intelligence and defense community and commercial markets to improve security for classified materials, reduce the cost of current security infrastructure and extend protection to mobile and off-base workers. Oculus Labs contacted Inflection Point to support its product development efforts with the idea of developing initially a demo product followed by a commercial quality product.

Inflection Point Solution

Inflection Point has worked very closely with Oculus Labs from the very beginning, assisting the Oculus Labs' team with all aspects of product development from refining the requirements specification, to defining and building in record time a workable demo to eventually helping to architect and implement the first phase of the commercial product. Oculus Labs' complex, high performance platform for data-in-use security has been architected for growth and will continue to be expanded with new functionality in the coming years.

Outcome

Oculus Labs has been able to demonstrate its original idea within a few months of starting the product development effort, and has successfully transitioned to building a commercial product that has elicited a lot of interest from the security community. Inflection Point has proven to be a reliable and trusted partner that has added a lot more value than pure software development, helping Oculus Labs refine and prioritize its ideas and providing suggestions on how to build a better product, faster. Inflection Point has accelerated Oculus Labs innovation and time to market and has contributed to the company's positioning as one of the leading and most innovative security data-in-use companies in the enterprise and government spaces.